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Volume 179
May 2024

Advocating for the rights and interests of all landlords in SA to create a balanced and fair rental environment.



LANDLORDS'
ASSOCIATION (S.A.) INC.



General Meeting

Tuesday 7 May Arrive
6:50 for 7pm start.

Fullarton Park Community
Centre
411 Fullarton Road Fullarton,
SA 5063 Parkview Room

*The Honourable
Sarah Game
MLC
will be our guest
speaker to provide
an update to the
RTA.*



Landlords, brace yourselves for the latest regulations !

Effective March 1st, a wave of new obligations has crashed onto the rental scene. Here's what you need to know.

As you may be aware, new regulations came into force as of 1st March. These include:

Ensuring rent can't be increased more than once within 12 months even when mutually agreed during the lease.

Creating penalties for existing offences including: requiring prospective tenants to be notified if the premises is for sale and; existing tenants to be given 14 days' notice when a property is to be sold.

Tougher penalties for all offences including: charging excessive rent or rent in advance; discriminating against

tenants with children; keeping inadequate records of payments; interfering with tenants' privacy that amounts to harassment; incorrectly listing a tenants' history on a tenant database ('blacklist'); Not lodging a bond; entering into an agreement to evade the operation of the Residential Tenancies Act 1995 .

Clarifying that landlords can't unreasonably refuse tenants sub-letting rental properties and may only seek reasonable expenses arising from the subletting of rental... *cont. p.4*

President's Report

Marco Arnese



Dear Fellow Members,
The association has undergone quite a transformation over the last 6 months, and I really hope it

yields results. We have had a significant injection of young blood into the committee, with our latest addition, Elena Savvas, being appointed as secretary. I have valued her insights because they give the committee a view on how people new to property management think. This is vital so that we can better appeal to new members. She has been tasked with revamping the landlords' kit, which all of you would have received when you joined up. This will ensure that new members get better value for their money.

In terms of recruiting more members, we have embarked on an ambitious program to revamp the website (making it easier for people to join) and make massive changes to the members' portal. It was ratified at our last general meeting that all members will be able to stream our general meetings via the internet in due course. This will ensure we don't disadvantage any member, especially our SA regional members. We will also be implementing a software package called CRM (Customer Relationship Management) which will allow us to better engage with our members.

I am very proud to announce the

addition of four sets of benefits for members ONLY. They relate to:

1. Advertising your rental property for sale or rent on realestate.com, domain.com & other platforms. **All enquires will be directed to you to manage.**
2. Reduced property management fees for those not interested in self-managing.
3. Legal aid – **tenancy issues only**
4. Debt collection

Many thanks to Roshiba, the director of **Eden Property Sales and Management** for her help in striking this deal. She was kind enough to give me some insights into how realestate.com and domain.com charge agents. It must be remembered that to advertise on these platforms, you need to be a real estate agent. As an example, realestate.com charge agents \$110 to advertise properties for rent. There is also a monthly subscription fee and a bit of admin work to upload the advert.

Roshiba is willing to advertise a standard listing on realestate.com + domain.com + 11 other sites for **\$145**. Removing realestate.com from the equation will bring the cost down significantly to **\$55**.

If you would like to sell your property yourself, then the advertising cost on those 13 platforms will be \$450 plus a listing fee charged by the platform. Unfortunately, this fee is suburb dependent but as a guide it generally starts at the \$550 mark.

If you want to relinquish control of your property to a property agent because you are time-poor, or just don't want the hassle, then she is willing to manage it for 6.9% of your rent (Metro Adelaide only. outside metro / regional can be accommodated) - please call to discuss. The industry rate is between 7.7-10%.

I would also like to thank Melanie Bird, director and chief solicitor of Roach Corporate Law and SA Debt Recovery. She was also willing to help members when it comes to debt recovery and pursuing tenants through the Magistrate's court. She is willing to organize a formal letter of demand for \$100 plus GST (in some cases pending the size of the debt for \$50 plus GST) and then commence proceedings in the magistrate's court (if required) at the court scale cost (minimum amount set by the court) which is all recoverable against the tenant. She generally adds another 5-10% on top of these fees for her clients but this will be waived for members only. If you need legal advice (tenancy issues only), she is willing to charge at a rate of **\$300+GST per hour** for a consultation or legal work done. This is significantly less than her normal rate of \$450/hr – hence another member benefit! Melanie is also adamant that in some circumstances (orders for vacant possession and eviction need to go through SACAT) it's not necessary to go to SACAT, but directly to the Magistrates Court. I told her that our members would be concerned that if this were done, a non-informed magistrate would dismiss the case and say, 'you need to go to SACAT first to re-

President's Report Continued



-solve the issue'. Melanie has recently had some experience of clients coming to her to enforce a SACAT order in the magistrate's court, only to find that the whole case needs to be retried in the magistrate's court to have any effect. Melanie is investigating this further. She is willing to run one test cases for a debt recovery matter in the magistrate's court to see what happens.

Please contact me directly if you would be happy to give it a shot.

I'm happy to announce that Melanie will be our next guest speaker in our August General meeting

To ensure only members access these benefits, all enquiries will need to come through me – president@landlords.org.au It was also ratified by members that committee members will also be able to advertise if they can demonstrate that the value of their contribution – above and beyond their standard duty – was equivalent to \$500.

It was ratified by the committee that Peter Savvas, our new Vice President will advertise his mortgage broking business, Prime Finance & Business Services. To ensure transparency, Peter has tasked himself to produce and distribute the newsletter, edit and film our podcast – which you can all view on our YouTube channel – and manage our Facebook page – replying to people's comments and ensuring engagement

ensuring engagement with the page by ensuring regular posts are made. Just to ease your mind at the value of this contribution (which is vital to ensure the growth of the association) filming and editing a 5-minute podcast would cost the association in excess of \$1000.

In addition to his contribution to the committee, he is also offering any new landlords (who are not members) who obtain a loan through his company a free 1-year membership to the Landlords Association. He will be paying the membership fee for that new member for that year.

For members who get a loan through Prime Finance, he will donate the membership fee back to the association.

On the legislative front, you would all be aware of the new changes that came into force from the 1st of March this year. Currently, our only hope for a partial reversal is with the help of the Honourable Sarah Game MLC from the One Nation Party. She will be our guest speaker at our May meeting and will give us an update on what is happening. She has told me that the bill that she has introduced into parliament cannot be voted on until the bill passed by the labor and the greens is fully implemented. We hope that she can gather enough support in the house to reverse these draconian changes.

On another note, it is essential that you spread the word to fellow landlords about the new benefits we are offering members. We all

need to help in growing the association and use the benefits on offer. Don't forget that on top of the four benefits just mentioned, you also have access to TICA reports and property data reports (Both sale and rental data) by CoreLogic.

Finally, I'm happy to take calls from members regarding any landlord issues. I have acted on several members' requests which have naturally led to improved services to our members. I will seriously consider any proposal put forward by members.

When it comes to accessing benefits and you are unsure on how to proceed via the internet, most issues can be resolved via a phone call to me on 0415701691.

Keep fighting!
Marco Arnese
President



RENTAL LISTING

Advertise for rent on
realestate.com, domain.com, + 11
other websites for
\$145
OR

Advertise for rent on domain.com,
plus 11 other websites for
\$55

SALE LISTING

\$450.00 + listing price
Contact Marco

president@landlords.org.au
please have member no. ready

**Cont. from front
page**

... of rental properties.

**ALL OTHER
PROPOSED CHANGES
HAVE NOT BEEN
ENFORCED YET**

**This means you
can still
terminate a
periodic lease
giving 90 days'
notice, and you
are not
obligated to
take on pets in a
new lease
agreement.**

A full list of penalties can
be viewed on the CBS
website or by clicking

HERE

Stan's Story: Seriously?

I thought it would be educational
to share a story of one of our
members experiences at SACAT.

Essentially the tenants fell behind
in rent. The landlord lodged form
2 and then made an application to
SACAT. A couple of days before
the hearing, the tenants
essentially paid up.

**The tribunal member
did not evict but did
make orders for the
tenant to ensure they
keep up with their
obligation.**

The orders were as follows:
(hearing held on the 4th of April
2022 – rent was 350p/w)

1. The tenants may remain in the
property on condition the
tenant pay to the landlord \$750
by 5pm on Thursday the 7th of
April 2022, and then pay the
same amount on Thursday of
every fortnight until the rent is
two weeks in advance.
2. If the tenants miss a payment
before Friday 1 July 2022 the
landlord may make a written
request to the tribunal,
including an up-to-date rent
record, for an urgent hearing to
terminate the tenancy and evict
the tenants.

3. If the tenants miss a payment
between Friday the 1 July 2022
and the expiration from the date
of this order then the landlord
may lodge an application
seeking an order that the
tenancy be terminated without
first serving a notice of
termination.
4. The payments required by this
order must be received into the
landlords account by 5.00pm on
the day of payment is stated in
the order but if a payment is due
on a public holiday, then that
payment is to be made on the
next business day.
5. If the term of the tenancy
expires during the payment plan
created by this order, then the
payments will continue up until
the date of the expiry of the
tenancy. If the tenancy is
extended, then the payments
will continue. If the tenancy is
not extended, then the payments
will cease on the expiry of the
tenancy and on that date all
outstanding rent becomes
immediately due and payable.
6. The landlord must notify the
tenant when the final payment
due under this order has been
made.
7. There will be no fee payable for
any application lodged with the
tribunal by the applicant where
the application relates to the
tenant's failure to make
payment required by this order.

Stan's Story:

Seriously?

Within a month, they fell behind again and another SACAT hearing was applied for. Again the tenants found most of the money before the hearing so the tribunal member did not proceed with what the landlord wanted which was vacant possession.

The orders were as follows: (hearing held on the 15th of June 2022 – rent was 350p/w)

1. The tenants may remain in the property on condition the tenant pay to the landlord \$750 by 5pm Friday the 17th of June 2022, and then pay \$90 by 5.00pm on Tuesday until the rent is two weeks in advance.
2. If the tenant misses either payment the landlord may make a written request to the tribunal, including an up-to-date rent record, for an urgent hearing.
3. The payments required by this order must be received into the agent's account by 5.00pm on the day payment is stated in the order but if payment is due on a public holiday, then that payment is to be made on the next business day.
4. There will be no fee payable for any application lodged with the tribunal by the applicant where the application relates to the tenants failure to make payment required by this order.

The tenant complied with the new orders, however within a month, the same thing happened, the tenants fell behind in rent. The landlord reapplied to SACAT (hearing date 17/8/2022). This time the application was dismissed because the new tribunal member found that even though the tenants were in arrears by four weeks, the tenants had complied with the orders of the previous two judgements and hence could not evict under the same case number! – Seriously?

The landlord lost 1 months' rent because of an administrative issue (supposedly). In my opinion the SACAT trial was called for unpaid rent, hence I don't see what this administrative issue is. In fact, section 33 of the RTA states that: The Tribunal may amend proceedings if satisfied that the amendment will contribute to the expeditious and just resolution of the questions in issue between the parties. The landlord had to re-apply for a new hearing – with a new case number. This then went to trial and the tribunal member found in favour of the landlord. By this time the landlord lost two months of rent in total!

Click on the image below to watch the whole interview on YouTube.



Electric Cars in Rental Properties?

One member rang me up recently to tell of a story of how a simple yes to allow tenants to put in an electric car charger cost him over \$4000.

On face value, no reasonable landlord would have said no to installing a charging station on the premise (at the tenants expense). The problem was that being an old house, the electrical supply line to the house was under rated. The first sign of trouble was when the main fuse on the power pole blew. The tenants called SA Power Networks, and they came out and changed the fuse out for free. They did recommend that the meter box be upgraded. The tenants discussed the situation with the landlord, and the tenants agreed that they would pay for the upgrade. Months passed and the fuse blew again. This time SA Power Networks came out and **refused** to change the fuse until the electrical supply line and the meter box was replaced. The tenants refused to pay for it... even though they had agreed to do it months earlier! Unfortunately, from a legal standpoint, the landlord is responsible for ensuring electrical supply to the premise. There was now a rush to fix the supply issue, for they had no power! Alas the \$4000! So, before you say yes to an electric car, call your electrician and just verify that your supply can handle it. The cost of the call out of an electrician will be peanuts compared to a potential supply line re-wire!

More Member Benefits!

Our committee is proud to continue supporting members by offering benefits that support YOU!



RENTAL LISTING

Advertise for rent on
realestate.com, domain.com, plus 11 other websites **\$145**

OR

Advertise for rent on domain.com,
plus 11 other websites **\$55**

SALE LISTING

Sale listing **\$450 plus listing price**

CONTACT: MARCO
PRESIDENT@LANDLORDS.ORG.AU

Members Only | Please have member number ready



Making informed tenant selections at the start of a lease is crucial for a successful tenancy. While previous landlord references are vital, consulting the TICA National Tenancy database is also beneficial.

This service is regularly utilized by real estate professionals.

Your Association has subscribed to TICA, and the first two-member search requests are **FREE** within the annual subscription.

Additional searches can be requested at a discounted rate of

\$18.70 each for 1-3 searches and

\$16.50 each for 4 or more searches. A TICA report details the applicant's tenant history, international criminal record, and tribunal records.

Requesting a search is simple—complete the TICA application form, attach 100 points of ID for the applicant, and send it to john.wyk@landlords.org.au.

We'll handle the rest, providing a report promptly, within 2 business days.

Secretary's Report

Elena Savvas

Hi everyone,

I'm thrilled to introduce myself to you all as the new Secretary of our wonderful Landlords' Association.

My name is Elena Topalsavvas, and I'm incredibly excited to be a part of this fantastic community.

A little bit about me: I work in the Social Welfare sector, where my passion for equality and social justice shines through in everything I do.

I joined the association back in 2023, seeking guidance after facing some challenges with the agency managing my investment. It was a bit daunting at first, but with the support and advice I received from this amazing group, I decided to take control and self-manage my investment.

Now, I'm eager to give back to this community that has empowered me with the skills and confidence to take charge of my investment.

I'm here to donate my time and commitment to the ongoing growth of our Association, and to help fellow members who may find themselves in similar situations to mine.

The first job I have been tasked with is updating and redesigning the landlords' kit to ensure that valuable tool remains relevant. This is a job that I am well positioned to undertake as I know exactly what I needed to self-



LANDLORDS'

ASSOCIATION (S.A.) INC.

Manage my property effectively, and I will ensure that this is reflected in the updated version.

If you have any ideas on what should be included, I would love to hear from you so please do not hesitate to contact me on the details below.

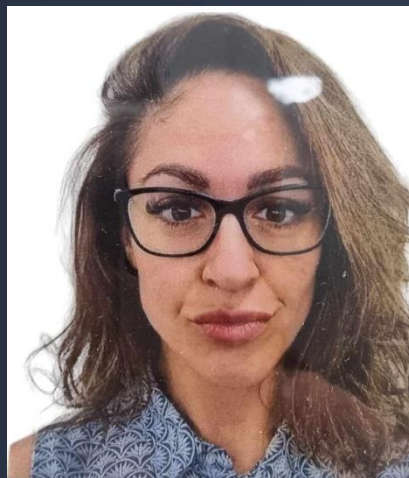
I'm looking forward to getting to know each one of you and working together to make our Association even stronger.

Again, please feel free to reach out to me anytime—I'm here to support you in any way I can.

See you at the General Meeting!

Warm regards,

Elena Topalsavvas
Secretary
0432 267 336



Please consider joining committee

Committees main function, apart from providing value for money to members and growing the association is to fight for the rights of landlords.

This is the most difficult aspect of the job.

WE NEED VOLUNTEERS not only to provide guidance, **but to do the necessary work behind the scenes.**

Any well thought out proposal put forward to promote the rights of landlords will be given committees most serious consideration.

Many Thanks - Marco Arnese

Should you increase your rent?

By Peter Savvas
Vice President



One of the most frequently asked questions I get from members and my investment clients is “Should I raise my rent on a good tenant?” up until recently I would have said “If you have a great tenant, and you can afford not to increase the rent, then you should keep it low”. However, recent events and changes to the RTA have caused me to rethink this position, and I find myself more frequently responding with “yes,” to which I am usually asked “when and how often?” Here are my thoughts based on my experience as an investment broker and residential investment property owner and manager.

First, it's not uncommon for investors to harbor concerns about raising rents, fearing potential repercussions such as tenant turnover. However, maintaining stagnant rents can ultimately lead to diminished cash flow, thereby undermining the property's potential for growth and returns.

Consider the following scenario: when rents remain static while market rates experience an upward trend, the property becomes undervalued. For example, if you are selling your investment property tenanted, one of the key factors a potential buyer will consider is the rental yield.

The higher the rent, the more likely you are to achieve a higher sales price. This is also true if you are relying on rental income to determine servicing capacity for a new loan. The higher your rents are, the more money the bank will allow you to borrow. I once had a client who missed out on the opportunity to purchase a great property because of affordability issues. When I queried why his rents were so low he told me he had “great tenants and didn't want them to leave.” However, when I showed him what he could borrow if he lifted rents to Fair Market Value (FMV) he was astounded and rethought his position. Six months later he came back to me with revised rental agreements, and we were able to secure him the funds he needed to purchase properties at his desired price-point. Therefore, neglecting rent adjustments means foregoing opportunities to maximize returns and grow your portfolio.

Another issue I have previously encountered is the tension between landlord and tenant when rents are increased to FMV. Often these increases can be significant and if the tenant has been accustomed to no increases for a long period, then any increase can come as a shock. Consequently, this can lead to disputes or challenges from tenants and create tension. I'll come back to this later in the article.

I prefer to approach property investment from a **business** standpoint as it underscores the necessity of delivering value to tenants for their payments. Like any business, rent adjustments are a natural component

of property management. Most tenants anticipate modest increases in alignment with inflation and market trends, provided they receive prompt maintenance, security, and respectful customer service. As a landlord, and like any business owner, I am always thinking, “how can I add value to my business.”

On occasion, a rent adjustment may prompt a tenant to contemplate relocating. However, such decisions are often influenced by various factors beyond the rent increase itself. I believe it is imperative for landlords who self-manage their properties to understand tenants' concerns, ensuring a detailed comprehension of any underlying issues influencing their decision to move. Like any business, I always want to know how I can improve and provide a better service. Moreover, from a logistical perspective, a nominal rent increase typically pales in comparison to the costs associated with relocating to a similar property.

By conducting regular rent assessments and aligning rents with market standards (ideally around 95% of market rate if you have a great tenant), landlords can effectively manage tenant expectations while optimizing cash flow and investment returns. Maintaining a high standard of customer service and property upkeep serves to reassure tenants and foster long-term, harmonious landlord-tenant relationships. Small, periodic rent adjustments, when accompanied by excellent service, are unlikely to deter tenants and can contribute to securing trouble-free, long-term occupants.

Should you increase your rent?

The next question I generally get asked is "how do I know what to increase my rent to?" This is where RPdata comes in – the system you have access to as a member. RP data will conduct a Comparative Market Rental Analysis (CMRA) of your property and give you a fair guide of the rental value of your property. Let me return the previous example where tension arose between a landlord and tenant due to a rent increase. The tenant, after being accustomed to no rental increases for several years, refused to accept the increase to FMV for weeks, citing many reasons. The tenant was paying \$250.00 per week and the increase was to \$340.00. The tenant eventually argued that this was "excessive" and threatened action with SACAT (evidently, the tenant did some homework).

According to CBS, a tenant must "**prove** the total rent after it has been increased is excessive." Luckily, the landlord had used a CMRA to base the increase on and provided this to the tenant to show that the increase was not excessive but just **under** FMV. The tenant agreed to pay the rent and is still in the property – albeit now with some animosity towards the landlord. It is my strong opinion that had rents been reviewed annually, and raised in small amounts, in line with (or just under) FMV, this situation would have been avoided.

Now this example predates recent changes to the RTA with relation to the context of "excessive". The second amendment to section 56 – Excessive Rent, stipulates that a tenant may argue that a rent increase is excessive if the increase was "...disproportionate considering the amount of rent payable."

What this effectively means is that in the previous example, the tenant would have had solid grounds to apply to SACAT for a reduced rental amount, as the proposed rent represented a 36% increase despite it being set at FMV. Do holding costs go up in this time? Yes! Does the cost of living go up for landlords during this time? Yes? Can landlords experience unforeseen financial hardships in this time? Yes! I fear that without the ability to respond to these financial conditions, more landlords may be forced to sell, in which case more tenants will be out of their homes! Not to mention that this amendment will DISINCENTIVISE landlords to keep their rents low for good tenants, if they so wish. At the end of the day, the landlord owns the property; the landlord pays the taxes on the property; and, in every case I am familiar with, has worked bloody hard to buy and hold the property! It should be the landlord's decision as to what they charge in rent!

If you are thinking of increasing your rent and would like to inform your decision with a CMRA, please don't hesitate to contact me on the details below.

I am happy to support our members any time.

Kind regards,
Peter Savvas
Vice President
0419 898 941



Prime Finance
& Business Services

Speak to Prime Finance About getting A better rate on Your home or Investment loan

Increasing your rent isn't the only way to maximise your returns.

You could be **WASTING THOUSANDS** every year on an uncompetitive rate. Prime Finance will keep your bank honest!

We will offer you a **FREE RATE REVIEW** and if we can beat it, WE WILL!

If we can't, we will tell you. At least you will know either way that you are 100% getting a great deal.

LASA members also receive:

- No brokerage fee
- One-year **FREE LASA MEMBERSHIP** (which will soon be increased to \$150.00)!
- **WE WILL DONTATE \$500** To a charity or not-for-profit of your choice
- We will **COME TO YOU!**

Call now and book
your **FREE RATE
REVIEW**
0419 898 941

NOTICE OF MEMBERSHIP FEE CHANGE

The following committee decision needs to be ratified by the membership and therefore is subject to change.

Committee have decided that membership fees for current members will be set at \$100 for 24-25, with the understanding that they will increase to \$150 for 25-26.

Any member that has joined in the last 6 months will not have to pay for 24-25.

New members will be charged \$150 for 24-25 and beyond.

This increase in fees has been necessary to cover the increased costs in running the organisation. These costs include maintaining the website, advertising, purchasing a licence for RP DATA & TICA and purchasing Customer relationship manager (CRM) software.

With Rodney Webb retiring from committee, distributing messages to members is becoming more of a challenge – hence one of the reasons for the need of CRM. Most members on committee work full time, and being a volunteer organisation, this is the only solution we can find.

Please rest assured that committee is focused on growing the

association. Committee believes that one of the primary methods to achieve this is through gaining relevant benefits for members.

current members will be set at \$100 for 24-25, with the understanding that they will increase to \$150 for 25-26.

In the last 6 months, committee has succeeded in gaining the following benefits for members:

1. Access to TICA searches – a tool to check out rental history of potential tenants
2. Access to property data – Allows you to make informed decisions about setting a rental price/sale for your property
3. Use our contacts with certain Adelaide businesses to lock in discounts for:
 - a. Advertising your property on realestate.com/domain and 11 other platforms for sale or rent
 - b. Property management – members price is 6.9%
 - c. Selling your property via our approved agent for 1.5% + GST
 - d. Accessing debt recovery services
 - e. Accessing legal aid support

for \$300/hr for tenancy issues (Non members \$450)

Thanking you for your ongoing support and understanding.

Marco Arnese

Website Update

Our website is in the process of being refreshed. In the coming weeks you will all be receiving an e-mail to check all your details and a series of new questions to answer so as to gain an understanding at what point you are at in your landlord journey. It will also quiz you on are your biggest frustrations with being a landlord. All this information will inform committee to formulate a future direction.

Thanks for your cooperation.

Landlords' Association (SA) Inc offers its members access to CoreLogic's RP Data service.

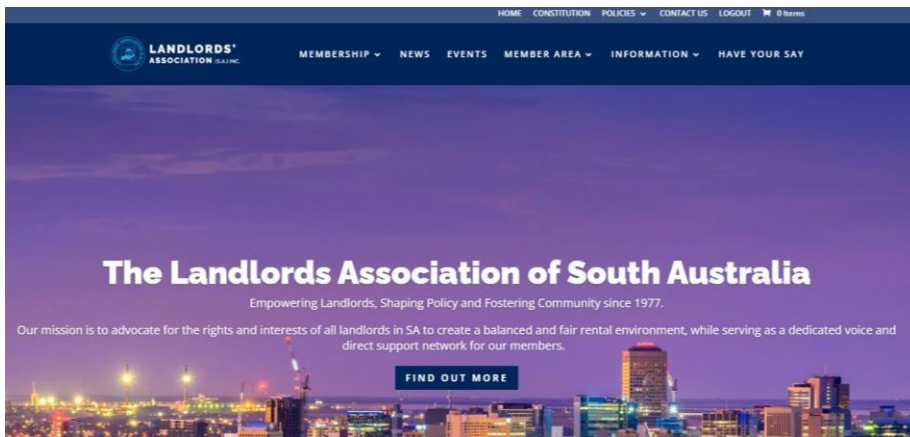
CoreLogic's RP Data software emerges as a game-changer for landlords and residential property investors, offering an array of benefits that elevate property management and investment strategies. With real-time access to comprehensive property data, landlords gain a competitive advantage in making informed decisions. RP Data simplifies the rental market landscape, providing crucial insights into tenant histories and market trends.

For landlords, the software facilitates accurate property valuation and optimal rental pricing for increased returns. Investors, on the other hand, benefit from predictive analytics that pinpoint emerging opportunities and potential risks, allowing for strategic portfolio adjustments. RP Data streamlines the due diligence process, providing a thorough understanding of an area's growth potential and investment viability.

In an industry where timing is crucial, CoreLogic's RP Data empowers landlords and residential property investors to stay ahead, optimizing their returns and navigating the ever-evolving real estate market with confidence and precision.

Click [HERE](#) to access your FREE reports and see the full Ts & Cs

Accessing Landlords' Association (S.A) Inc. Website



Please Go to:

- landlords.org.au
- Click on 'member log in'
- Click on 'lost your password'
- Type your e-mail address
- Check your email account for the LASA reset request email, open it and click on the link
- Change your password

Click [HERE](#) to see our full range of member benefits or visit our website and click on the membership tab at the top of the page landlords.org.au.

ROACH
CORPORATE LAW



We are proud to be partnering with Roach Corporate Law and SA Debt Recovery Services to support our members who require legal and debt recovery services.

Members will now receive:

1. \$300/hr + GST for consultation and/or for legal work (Non-members \$450+)
2. Letter of demand (part of debt recovery process) for \$100
3. Legal representation at magistrate court - as per magistrate court costing schedule.

Email president@landlords.org.au and have your membership number ready!

GENERAL MEETING AGENDA ITEMS

- MEETING OPENING AND WELCOME
- APOLOGIES
- GUEST SPEAKER
- MINUTES OF THE PREVIOUS MEETING
- BUSINESS ARISING FROM MINUTES
- PRESIDENT'S REPORT
- GENERAL BUSINESS
- CLOSE MEETING

Advertise Your Business

Advertise on our social media platforms, website, newsletter, or embed your company logos into our podcasts. Members receive discounted options and we are happy to work with you to find an option that suits your budget and needs.* Email us today and we will call you back to have a chat about how we can support you



YouTube



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A PUBLICATION OF LANDLORDS' ASSOCIATION (S.A.) INC.
46 Metala Road Paralowie SA 5108

All general enquires to be directed to John Wyk on: 0419 804 509
All Media Enquires to be directed to Marco Arnese: 0415701691
Email: lasa.info@landlords.org.au

Current Committee Members positions and contact details

President

Marco Arnese
0415 701 691

president@landlords.org.au

Vice President

Peter Savvas
0419 898 941

vicepresident@landlords.org.au

Support Officer

John Wyk

John.wyk@landlords.org.au

Treasurer

Melissa Savvas

treasurer@landlords.org.au

Secretary

Elena Topalsavvas
0432 267 336

secretary@landlords.org.au

General Committee

Patricia Webb
Stan Hercshtyn
Milos Djokic
Arnulf Anders